# MINUTES OF THE MEETING Cabinet Member Signing HELD ON Thursday, 12th September, 2024, 12:00 - 12:30

PRESENT:

**Councillors: Dana Carlin** 

ALSO ATTENDING: Kodi Sprott, Principal Committee Coordinator, Carla Villa, Supplier and Contract Manager, Glenn Mason, Head Of Technology

### 1. FILMING AT MEETINGS

The Cabinet Member for Finance and Corporate Services referred to the notice of filming at meetings and this information was noted.

### 2. APOLOGIES FOR ABSENCE

There were no apologies for absence.

### 3. DECLARATIONS OF INTEREST

There were no declarations of interest.

### 4. URGENT BUSINESS

There were no items of urgent business.

# 5. AWARD OF CONTRACT FOR VMWARE CLOUD FOUNDATION PLUS FIREWALL AND ANTI THREAT PREVENTION FOR 5 YEARS

This report requested the Cabinet Member for Finance and Corporate Services to approve the award of contract for VMware Cloud Foundation plus Firewall and Anti threat prevention to Phoenix Software Ltd.

The Cabinet Member for Finance and Corporate Services briefly adjourned the signing to seek further clarification on the Council's budget allocation of funding for this 5 year contract. The signing re-opened and it was confirmed by Finance Officers that the full cost of the contract would not be met from the 2024/25 budget but be covered over the 5 year period by an allocated portion of the IT budget for each financial year. This contract would provide additional functionality for Haringey's digital landscape, the approach would reduce the physical footprint and thus in turn reduce costs.



The Cabinet Member for Finance and Corporate Services,

### **RESOLVED**

To award a contract to Phoenix Software Ltd for VMWare Cloud Foundation plus firewall and Anti threat prevention which would use the KCS framework Y23065 Software Products and Associated Services for 5 years from August 2024 (start date to be defined once approved) to August 2029 at a cost of: £1,036,969.45, as per CSO 7.01(b) and CSO 9.07.1(d).

### Reasons for decision

The existing VMWare licenses were expiring on October 7th 2024 and if the Council waited until these expired, there would be delays in moving to the new technology. Due to this, officers would be required to rebuild all servers again in the new license type. This would further delay the move into the new DC. The Council had already paid for the old license type in 2021 and it was decided that officers would allow these to die naturally in October. Officers would also be reducing the number of overall servers moved to the new environment as part of this process and have only procured what would be needed going forward.

## Alternative options considered

Do Nothing – not an option as VMWare is the virtualisation software the Council used to ensure a lower carbon footprint as around 85% of the servers were virtual.

Go out to full Tender – also not an option as there were thousands of resellers and it would be a colossal task.

This support contract could only be purchased through resellers of which there are many, however discounts were awarded to resellers by VMWare based upon the volume they sold. Those that had the greatest volume also offered the greatest discount. The procurement was being completed through the Kent County Services framework Y23065 (KCS) where 17 suppliers were able to provide the service. An expression of interest was completed to narrow the field to the premium partners. The 8 that responded were asked to provide quotes for a number of options through the HPCS system as per CSO7.02 & CSO9.07.1d Only 4 managed to get quotes from VMWare.

### 6. NEW ITEMS OF URGENT BUSINESS

There were no new items of urgent business.

CHAIR: Cllr Carlin
Signed by Chair
Date17.09.2024

